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Strength in Cooperation



The Army's Face to the World



The U.S. Army Security Assistance Command, which traces its origins to the Army's technical service era, was designated a major subordinate command of the U.S. Army Materiel Command in 1975.

The mission of USASAC is to implement approved U.S. Army security assistance programs, including Foreign Military Sales of defense articles and services to eligible foreign governments. USASAC is responsible for life-cycle management of FMS cases, from development to execution, financial management, accounting, and closure. The Command manages approximately 4,600 FMS cases valued at more than \$118 billion. USASAC also manages the Army's coproduction program. In addition, USASAC is responsible for Army security assistance information management and provides logistics guidance to the Army security assistance community. Today, the Command is increasingly responding to support U.S. government emergency assistance, humanitarian relief, and Operations Other Than War, including United Nations peacekeeping operations. USASAC's motto is "The Army's Face to the World."

Security assistance is a national program administered by the State Department. In conjunction with the White House, Congress, and the Treasury Department, military security assistance programs are executed by the Department of Defense. Security assistance promotes regional stability, deters aggression, maintains alliances, and spreads democratic values between the United States and its allies.

In carrying out the Army security assistance mission, USASAC -- "The Army's Face to the World" -- calls on all AMC LCMCs, as well as other Department of Defense agencies and U.S. industry for support. Each sale of equipment to overseas customers comprises the same "total package" of quality materiel, spare parts, training, publications, technical documentation, maintenance support, and other services that AMC provides to U.S. Army units.

Strength in Cooperation

Managing more than 4,600 cases valued at **\$118B** with an undelivered value of **\$54B**

- FY09: **\$24.2B**
- FY10: **\$14.6B**
- Interface with 119 Security Cooperation Offices nationwide

Army FMS is a link to 214 foreign military service branches and 26 other

Benefits of Security Assistance:

- One of the principal elements of the U.S. Foreign Policy
- Regulated by:
 - Foreign Assistance Act
 - Arms Export Control Act
- Executed by the Department of Defense under Department of State oversight
- Designed to promote regional stability
- Supports mutual goals and objectives

Worldwide Impact of FMS:

- Enhances POL-MIL Ties
- Provides for military compatibility and interoperability
- Enhances defense industry interest of both nations
- Reduces production costs
 - U.S. Army (and DOD) are strong advocates for US Industry
 - *Bottom line: FMS impacts national security strategy goals*



The USASAC Mission

USASAC leads the AMC Security Assistance Enterprise; develops and manages security assistance programs and foreign military sales cases to build partner capacity, support COCOM engagement strategies and strengthen U.S. Global partnerships.

The USASAC Vision

The Premier Security Assistance Organization in the Dept of Defense. Advancing U.S. Strategic Partnerships by providing exceptional support in security assistance and foreign military sales.

Military Sales Policies

- The President certifies eligible countries
- The relationship with the purchasing country is crucial ...
 - The U.S. desires more than just a simple seller and buyer relationship*
- Each sale is made in accordance with the policies and strategic interests of the U.S. Government
 - The U.S. Government will neither make nor lose money*
- DoD promotes the acquisition of standard service configuration
 - U.S. industry does the marketing*
- The U.S. Government has no preference between military sales and commercial sales
 - The U.S. Armed Forces have priority*
- Materiel is either shipped from U.S. Government stocks or from production
 - Our goal is to field a total package and promote self-sufficiency*